

lab of tomorrow



giz Deutsche Gesellschaft
für Internationale
Zusammenarbeit (GIZ) GmbH

Invitation

We would like to invite you to develop & implement improved solid waste management solutions in Jordan!

Join the 25th lab of tomorrow process and bring solutions to market:

Application deadline: **12. March 2025**

Dates for Ideation Sprint: **14.04 - 17.04.25**

Venue: **Amman, Jordan**

Application deadline: 12. March 2025

Apply now!



Why did You receive this Invitation? What is it about?

You have been selected!

- **Our goal** is to improve the **solid waste management** in Jordan
 - We identified **market potentials** within this challenge
 - In lot programs companies are invited, that have the expertise, mindset and product portfolio, to bring profitable and impactful solutions to the market.
- **Your benefits** in brief:
 - **Get access** to a **validated business opportunity**
 - **Develop your product portfolio**
 - Access to **matching local, regional and International business partners**
 - Access to **product and business model development** support
 - Access to **business incubation** and **market piloting** support
 - **Networking** with **business partners, public sector actors, investors** and other experts

While strengthening your business, you **create real impact for improving solid waste management** in Jordan!

Welcome to the lab of tomorrow 25

**Your opportunity to
grow your business
& create impact!**

Learn more about how the lab of tomorrow works
on the following slides!



About the lab of tomorrow

The lab of tomorrow (lot) is **your chance to grow your business in Jordan** while helping to address critical development challenges with the products and services you create.

Each lab of tomorrow process offers its participants a well-defined business & impact opportunity, a strong product-development process, supported by expert coaches and a strong supporting network from academia, politics and the start-up ecosystem, including investors. Throughout the program you will work in teams with other companies. Together, you have everything it takes to co-create solutions that can be brought to market successfully and relatively quickly. To create impact – for you and for the local people in Jordan.

Our track record



Success Story

Revolutionising medical supply in rural areas

Challenge: How might we improve access to medicines and medical diagnoses in Malawi?

Solution: Sustainable drone solution to safely deliver healthcare to people in remote areas

Investment: > \$100 million

IMPACT

- Serves a population of > 1,2 million in Malawi alone
- Training of local drone operators
- Drone deliveries decrease emissions by 65%
- The company has expanded into different markets

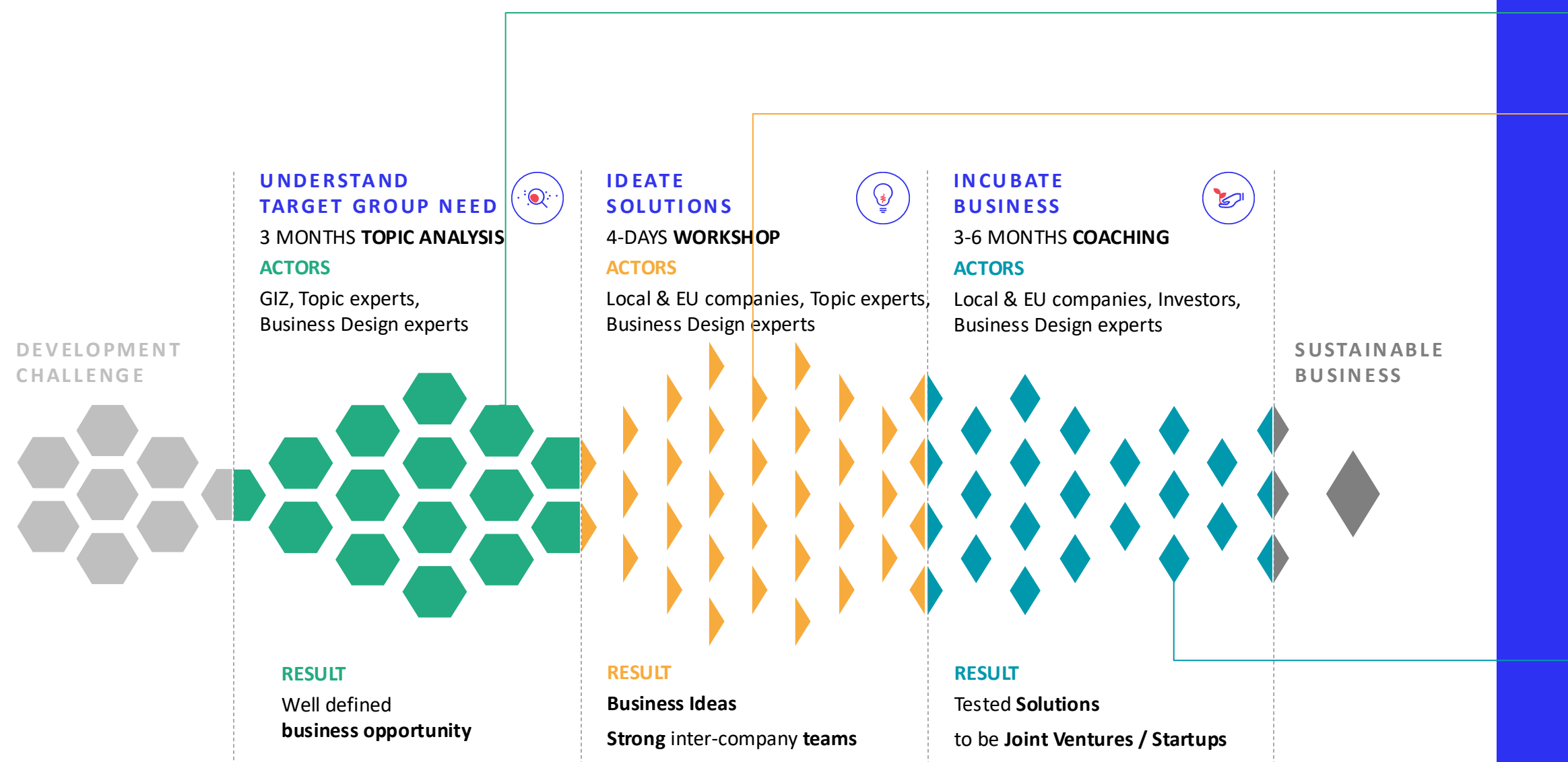
For more information visit the [Wingcopter homepage](#).

WINGCOPTER 



The lab of tomorrow opportunity

3 phases from opportunity to market & impact



Profit from

- Well defined market and needs to tap into
- Strong **product development support** in a 4-day ideation sprint, guided by business design experts
- **Experts from politics, academia, civil society** as well as the **potential customer group** directly accessible
- A **strong network and chance to team up** with other selected companies from Jordan and the EU that bring in everything that's needed to succeed
- **Incubation support** by coaches and lot-mentors
- **Access to investors** and the startup ecosystem

The Challenge



Each lab of tomorrow revolves around a **challenge** (and specific business opportunities) which is defined after extensive field research. Suitable companies are then invited to work on **solutions for this challenge**, while simultaneously profiting from new markets, expertise and an extensive network of stakeholders.

Our challenge is about:

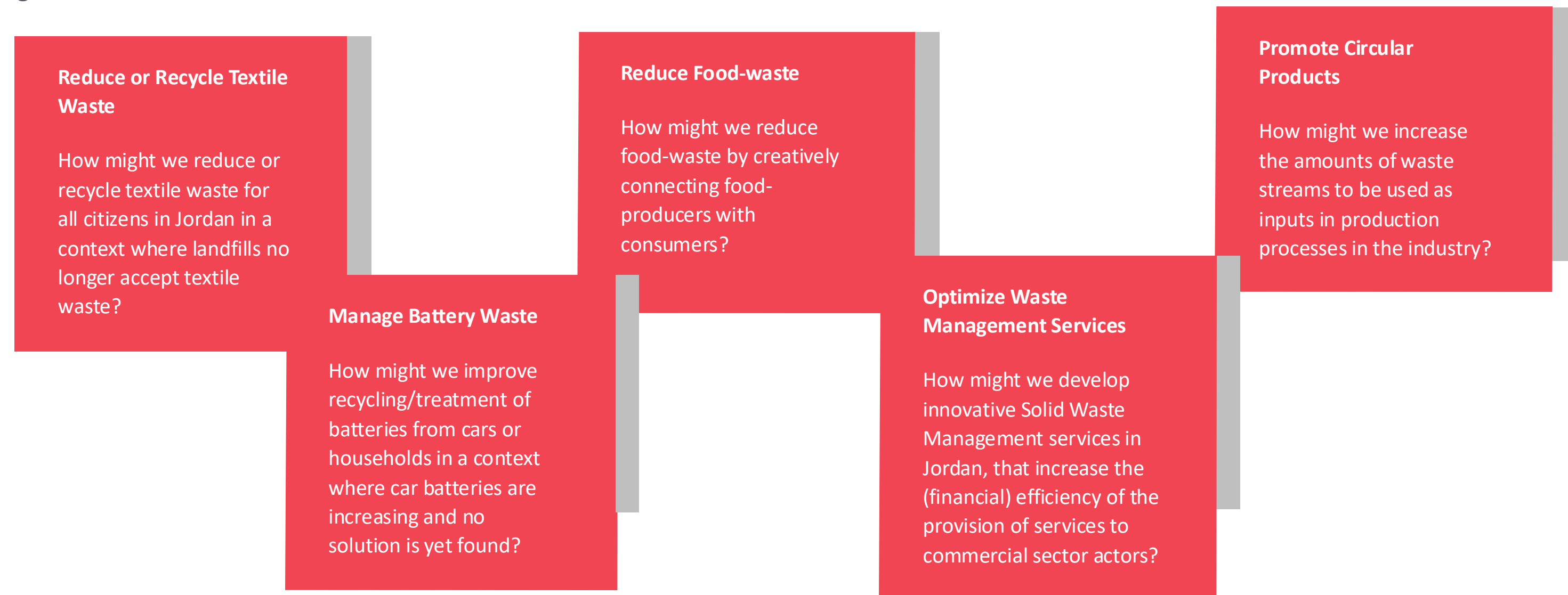
How might we promote improved solid waste management solutions in Jordan?

Jordan has seen a high surge in waste volumes during the past decade, with double the amounts forecasted in the next 15 years due to the rapidly growing population generating increasingly more waste. Jordan's solid waste management sector stands as the second-largest contributor to its greenhouse gas emissions, with methane being particularly the most notable source. The escalating waste volumes in Jordan present significant business opportunities for innovative waste management solutions, particularly those focusing on waste reduction, recycling, and resource recovery, to address the growing environmental challenges and meet the increasing demand for sustainable practices.

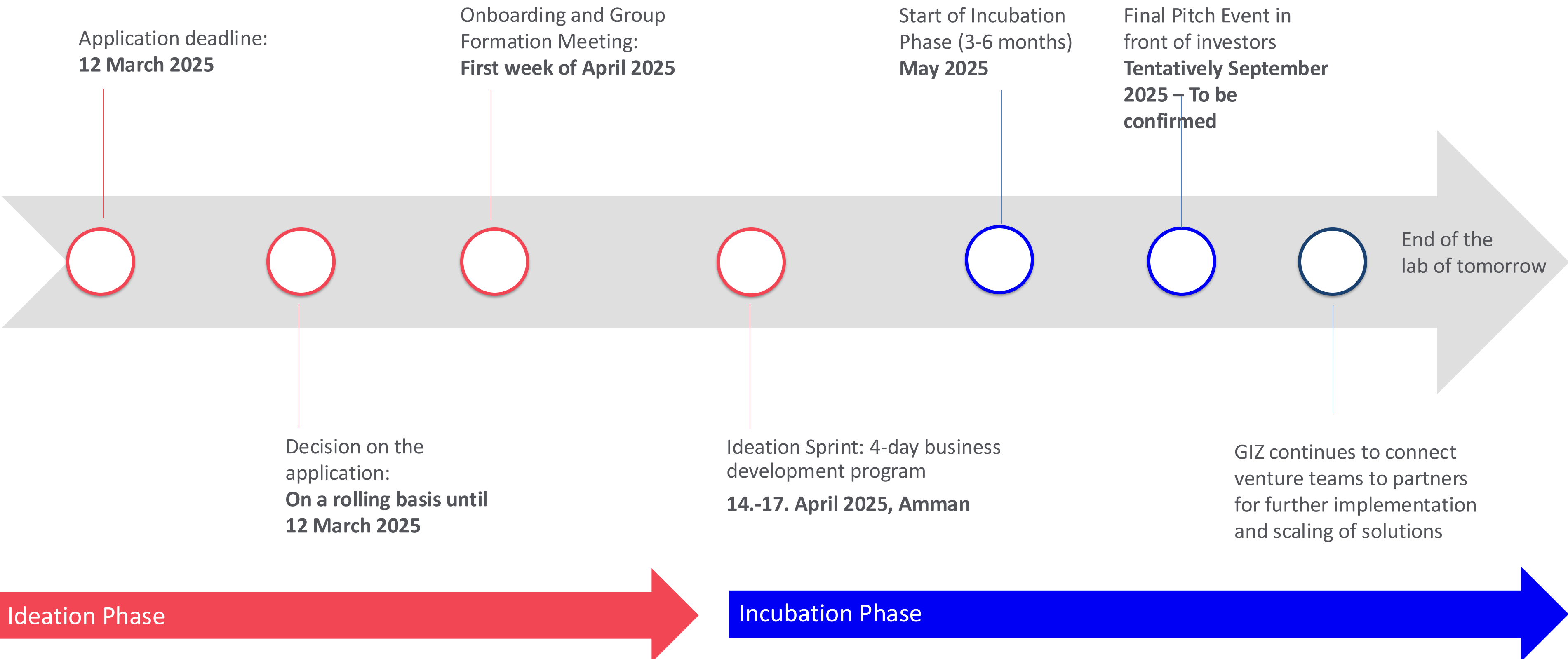
The Business Opportunities

Each challenge contains several business opportunities. We invite you to **tap into the opportunity matching your competences and interests**. These opportunities and their underlying needs have been identified, through our customer-based research. They all can be addressed through profitable products.

When applying, please select the sub-challenges, you would want to address. Typically, each company can only participate in one of the sub-challenges-teams.



Your Journey as participant

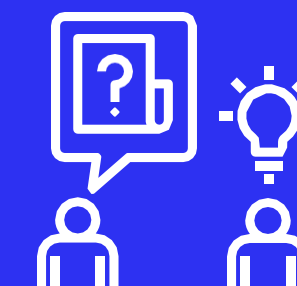


Who can participate?

- **You are strongly interested in addressing the Jordanian market** by developing and implementing a new business solution with SDG impact.
- **You have an entrepreneurial spirit**, the drive to tackle environment and e-commerce related challenges and are ready to drive the development and implementation of the emerging solution.
- **You have relevant products or services in your portfolio** that might be adapted to become part of new business solutions or relevant resources for business solutions.
- **You have a background** in business development and operations, product development & innovation, or a related field.
- **You can commit time and resources** to the development and implementation of your emerging solution in the market.
- **You can participate in a venture team in** all 4 days of the Ideation Sprint to co-create a new solution together with other entrepreneurially-minded experts from the region.

If you are happy with your team and solution after the sprint:

- You should be able to **fully commit to developing the business model** after the ideation sprint.
- We will assist you in bringing the solution to the market!



Your Commitment

Step 1:

Send suitable person for 4-day Ideation Sprint in Jordan

Step 2:

If you are happy with your team and solution after the sprint: long-term commitment & engagement to further develop, establish and scale the product in the market

Your Benefit



lab of tomorrow



Federal Ministry
for Economic Cooperation
and Development

giz Deutsche Gesellschaft
für Internationale
Zusammenarbeit (GIZ) GmbH

Join us in the 25th lab of tomorrow!

For questions regarding the upcoming process, please don't hesitate to
contact us on lab-of-tomorrow@giz.de.

Date of Ideation Sprint: **14.04.2025 - 17.04.2025**

Duration of Ideation Sprint: **4 days**

Duration of Incubation: **3-6 months**

Venue: **Amman, Jordan**

Application deadline: 12 March 2025



Who is GIZ?

- The GIZ is a service provider in the field of international cooperation for sustainable development and international education work.
- In its offices in 120 countries, more than 23.000 employees are working for customers around the globe, like the German Government, European Union institutions, the United Nations, the private sector, and governments of other countries.

What is the interest of the lot?

- The GIZ implements the lab of tomorrow for the German Ministry of Economic Development and Cooperation (BMZ).
- The lab of tomorrow aims to create impact and to help reach the Sustainable Development Goals (SDGs), by promoting economic development.
- **The lab of tomorrow has no commercial interest of its own in the conduction of lot innovation processes.**





Contact



lab-of-tomorrow@giz.de



www.lab-of-tomorrow.com



@laboftomorrow



@laboftomorrow



lab of tomorrow – Kickstarting businesses and
development in emerging markets